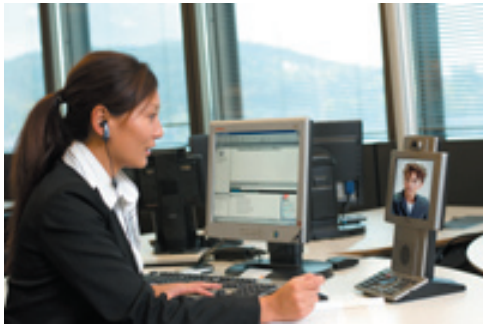


Why Visual Communications?

Video brings people together for meetings without them having to be physically present in the same location. This improves productivity, saves travel time and costs, and facilitates more frequent contact with colleagues, partners, suppliers, and customers.

In today's wired world, face-to-face presence has become more important than ever. The global leader in visual communication technology TANDBERG delivers collaborative communication solutions that offer clients the best overall conferencing experience: simplicity, quality, and value.



TANDBERG 150

Business-quality video communication for the individual workspace. This cost-effective solution is easy to use, provides embedded security and allows organisations to bring reliable, face-to-face communication to every employee. Use this portable system to place video and voice calls.

- Elegantly designed all-in-one system with an integrated 8.4" LCD
- Ergonomically correct camera & screen position
- Integrated keypad for both voice and video calls



TANDBERG 770 MXP

For offices and small meeting rooms. Provides all the essential functionality for visual communications. This compact unit conveniently transforms any standard TV into an interactive meeting place, providing users with an outstanding business tool.

- Designed for medium to small meeting rooms and shared office environments
- Elegantly designed all-in-one set-top unit that fits easily on any standard television monitor
- Integrated wide angle view camera with zoom, pan and tilt
- Optional cart and monitors



TANDBERG 1500 MXP

Designed for executive offices, this powerful system features a 17" widescreen LCD that can double as a PC monitor to save valuable workspace. Fully-integrated system offers wireless capability, embedded security and advanced presentation capabilities.

- Designed for executive offices
- Elegantly designed all-in-one conference & presentation system
- Integrated 17" widescreen LCD
- Powerful presentation, multimedia and conferencing capabilities



TANDBERG 2000 MXP

Designed for small groups and offices, this mobile, wireless system offers secure, high-quality communications in a compact space. Self-standing, fully-integrated system features 23" widescreen LCD monitor, CD-quality audio and superior presentation capabilities.

- Elegantly designed all-in-one conference & presentation system
- Integrated 23" widescreen LCD
- Integrated wide angle view camera with zoom, pan and tilt
- Wheeled floor stand with small footprint



TANDBERG

TANDBERG 6000 MXP

For medium- to large-sized meeting rooms and boardrooms. High-end performance features, large monitors and precision audio create a collaborative meeting environment for even the largest groups. Share knowledge simply, quickly and efficiently with any location in the world.

- Join up to 6 video and 5 audio sites with MultiSite functionality
- Best possible call for each MultiSite participant with rate matching and transcoding
- Powerful live presentations through one-step PC plug-in or LAN connection
- View presentations and presenter simultaneously with either DuoVideo or H.239 on single or dual monitor setup



TANDBERG

TANDBERG 8000 MXP

For the boardroom. Sleek, elegant design combined with state-of-the-art engineering. The most advanced features and functions for mission critical communication. 50" plasma screens and a best-in-class audio system provide the ultimate video experience.

- Designed for boardroom applications
- Dual 50" plasma monitors with 16:9 widescreen format
- Sleek slim-line stand with monitors, camera, remote control, microphones and cabling
- Wide angle view camera with extensive zoom, pan and tilt
- Stereo and Digital NAM are enhanced by the satellite speaker system for superior audio

Case Study – James Cook University

Overview: James Cook University has always maintained its commitment to making University education accessible and achievable to as many people as possible in their region. The two main campuses at JCU are situated in Townsville and Cairns, at least 4 hours apart. To overcome this distance challenge, the University introduced a learning mechanism that would allow both campuses to offer the same courses taught by the same teacher, without the hassle of travel.

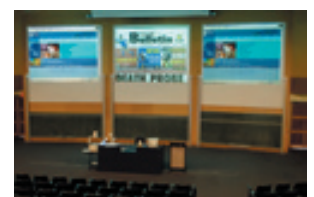
Challenge: Gary Gulliford is the video conferencing and Audio Visual Manager at JCU and has a vast array of knowledge in this field that is extremely valuable to the university. It became evident to the University that students were traveling long distances between campuses in order to attend certain classes that were not offered at their home campus. Lecturers also had to travel in between campuses to teach the same class. It was obvious to Gary that the solution to this problem was video conferencing.

Solution: Len Lotz, Gary's Videopro Account Manager agreed with Gary's idea to allow lecturers to teach via videoconferencing to both campuses at the same time. This would allow the teacher and student to stay at the campus that best suited their living arrangements. With Len's expertise in video conferencing, system design, installation and programming, he was able to create a Tandberg VC system that would facilitate what Gary was hoping to achieve between the campuses. JCU has become a top class videoconferencing location that encompasses seminar rooms, video conferencing rooms, major lecture theatres and major video conferencing theatres.

A unique service that Videopro Business Centre provides to JCU is the ability for Videopro to have control of their theatre and videoconferencing rooms from here in Brisbane. With top class AMX accredited programmers Videopro have the ability to turn lights and projectors on and off, change the programming and have complete access to general theatre control. This allows universities to become more flexible with their technicians and provides them with a constant support network.

Benefits: James Cook University can now boast world-class video conferencing facilities that enhance the teaching ability of their lecturers. Students can now attend any class they like without having to drive four hours to get to another campus. JCU can now offer more subjects at both campuses allowing the university to grow in student numbers. Not only are the students learning via video conferencing, they are also learning about video conferencing systems that will play a major part in future communication.

James Cook University once again lives up to their commitment of making University education accessible and achievable to as many people as possible in their region.



Sony's reputation for high quality video and audio equipment is second to none. You can rely on Sony's videoconferencing products to deliver the quality you expect with the reliability and ease of use you demand. With a global support network that reaches across Australia and beyond, you can be confident that your Sony Videoconferencing system will continue to add value to your institution for many years.

SONY.



ALL IN ONE VIDEOCONFERENCE SYSTEM PCSTL50

Face-to-face communication has never been easier with the new PCS-TL50. This all-in-one videoconference system is ideal for executive desktops, small group meetings or for the home office.

Boasting a large 20" LCD, the PCS-TL50 brings a new level of versatility and convenience. The multipurpose LCD doubles as a computer monitor, so switching from your PC to Videoconference is as simple as touching one button. For increased productivity, the Picture and Picture mode enables multitasking so you can continue to work on your PC whilst viewing the other party on the same monitor.

With an all-in-one design, the PCS-TL50 is so easy to set-up and install. One touch dialling and an intuitive GUI, makes it easier to make a conference call than a phone call. The PCS-TL50 delivers improved communication and productivity for the busy executive.

KEY FEATURES:

All-in-one Design, Easy to Set up and use, One Touch Dialling, Multipurpose - 20" widescreen LCD, Data Sharing Capabilities, Memory Stick Support, Secure Videoconferences

SONY.



VIDEO COMMUNICATION SYSTEM PCS1P

The PCS-1P incorporates the most advanced IT and world-wide proven AV technologies into a compact and stylish two-piece body. The Sony PCS-1P Video Communication System offers a new and powerful method of communication. It's ideal for holding meetings, with free and dynamic exchange of ideas and opinions - no matter how far away from each other they are located. The PCS-1P provides effective data-sharing capabilities, which significantly enhance the benefits offered by conventional audio-and-video based conferencing. In addition, it brings superb acoustic quality - which has won critical acclaim from the audio conference market - into videoconferencing applications for more natural sound clarity. The PCS-1P can provide major improvements in the way your organization communicates, allowing you to engage in simple, immediate, and face-to-face communication with your staff, or to make critical project decisions.

KEY FEATURES:

Digital Whiteboard Support, Superb Video, Superb Audio, Quality of Service, Multi Camera Function, Microphone Interfaces

SONY.



HIGH END VIDEO COMMUNICATION SYSTEM PCSG70NP

The PCS-G70P is Sony's latest high-end videoconferencing solution, which offers high quality audio and video on multi-point calls, as well as new capture and display features designed to complement the high-end boardrooms, large conferencing centres or auditoriums and applications where high quality is key.

The Sony PCS-G70NP offers a more customised conference experience. To accommodate larger conference rooms, the new system can accommodate output to five separate monitors, enabling full-screen viewing of up to five far-side call participants.

A new dual video option allows two cameras to capture live video and transmit it simultaneously. For instance, in a large conference room, one camera can focus on the speaker, while the other on the audience, and each image can be viewed simultaneously on separate monitors or on split display. And to accommodate the newest plasma and LCD display screens, the PCS-G70NP can be used with Sony's new 3 CCD chip camera (BRC-300) to capture images in a 16:9.

KEY FEATURES:

Near Broadcast Quality Video, Dual Camera Support, Multipoint Conferences with up to 10 sites, Multiple Display Output During Multisite Conferences